

**The Agricultural Foundation of  
California State University, Fresno**

**2025-26  
Budget**

**Approved by Board of Directors  
May 9, 2025**

2025-26

**AGRICULTURAL FOUNDATION  
BUDGET SUMMARY**

<b>Enterprise</b>	<b>Income</b>	<b>Expenses</b>	<b>Surplus/ (Deficit)</b>
Administration	\$ 303,254	\$ 277,017	\$ 26,237
Beef - Feedlot and Purebred	249,000	225,691	23,309
Creamery	254,000	244,973	9,027
Dairy	743,200	790,006	(46,806)
Farm Market	655,464	627,482	27,982
Farm Operations	292,500	73,500	219,000
Field Crops	280,800	242,067	38,733
Horse - Quarter Horse/Equine	289,700	536,776	(247,076)
Meats Laboratory	155,000	154,572	428
Orchard	969,780	839,553	130,227
Ornamental Horticulture - Nursery	48,640	46,560	2,080
Poultry	60,000	29,500	30,500
Sheep	31,000	34,629	(3,629)
Swine	170,083	220,954	(50,871)
Vegetable Crops	561,580	571,537	(9,957)
Vineyard - Table Grapes	465,616	553,288	(87,672)
Vineyard - Wine Grapes	158,823	194,187	(35,364)
Winery	423,700	425,078	(1,378)
<b>Totals</b>	<b>\$ 6,112,140</b>	<b>\$ 6,087,370</b>	<b>\$ 24,770</b>

**ADMINISTRATION BUDGET**  
**2025-26**

	<b>2022-23</b>	<b>2023-24</b>	<b>2024-25</b>	<b>2025-26</b>	<b>Budget</b>
	<b>Actual</b>	<b>Actual</b>	<b>Budget</b>	<b>Budget</b>	<b>Variance</b>
<b>INCOME:</b>					
Administrative Fees	\$ 220,842	\$ 218,250	\$ 263,399	\$ 283,254	\$ 19,855
Insurance Refund	932	1,160	-	-	-
Interest	9,928	25,130	12,000	20,000	8,000
Miscellaneous	60	-	-	-	-
<b>TOTAL INCOME</b>	<b>231,762</b>	<b>244,540</b>	<b>275,399</b>	<b>303,254</b>	<b>27,855</b>
<b>EXPENSES:</b>					
Audit Fees					
External CPA	22,115	28,093	30,300	31,700	1,400
Bank Charges	2,185	2,291	3,000	3,000	-
Dues	2,166	2,383	2,200	2,200	-
Insurance	26,697	35,125	45,607	46,294	687
Legal Fees	501	59	2,500	1,000	(1,500)
Licenses, Permits, Fees	220	162	250	250	-
Management Services Agreement Fee	169,454	169,454	177,927	186,823	8,896
Miscellaneous	1,685	979	1,500	750	(750)
Office Supplies (incl postage & telephone)	6,739	5,994	5,000	5,000	-
<b>TOTAL EXPENSES</b>	<b>231,762</b>	<b>244,540</b>	<b>268,284</b>	<b>277,017</b>	<b>8,733</b>
<b>NET SURPLUS/(DEFICIT):</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 7,115</b>	<b>\$ 26,237</b>	<b>\$ 19,122</b>

## 2025-26 AGRICULTURAL FOUNDATION BUDGET

ENTERPRISE: **BEEF**

PREPARED BY: Ryan Person, Enterprise Manager

REVIEWED BY: Vincent Roos, Farm Operations Manager

### 2024-25 ACCOMPLISHMENTS:

1. Improved Sales and Feeding income over previous year as well as expense reduction in some expense categories, resulting in closer to breakeven as compared to prior year.
2. Maintained a steady on-feed inventory and improved feed usage efficiency.
3. Entered into a no-cost ground lease with Caltrans to take pressure off pasture for renovation.

### 2025-26 GOALS:

1. Continued improvements of on-feed inventory with better feed usage/efficiency.
2. Bring Pastures C and 28 back into production and continued renovation.
3. Attempt and establish long-term lease options for our cowherd for winter grazing so we don't destroy the new pastures, which is also better for animals and teaching opportunities.

**BEEF - FEEDLOT AND PUREBRED BUDGET  
2025-26**

	<b>2022-23 Actual</b>	<b>2023-24 Actual</b>	<b>2024-25 Budget</b>	<b>2025-26 Budget</b>	<b>Budget Variance</b>
<b>INCOME:</b>					
Feed	\$ 156,132	\$ 142,716	\$ 160,000	\$ 162,000	\$ 2,000
Sale of Livestock	91,453	54,437	63,000	58,500	(4,500)
Yardage	-	-	-	-	-
Other Income (Meat, Misc.)	8,405	10,360	15,500	16,500	-
Veterinary Supplies (Semen)	1,720	2,315	1,000	2,000	-
Donation Income	71,754	32,051	-	10,000	10,000
Agricultural Operations Support	55,568	64,041	-	-	-
<b>TOTAL INCOME</b>	<b>385,032</b>	<b>305,920</b>	<b>239,500</b>	<b>249,000</b>	<b>7,500</b>
<b>EXPENSES:</b>					
Payroll:					
Monthly	45,605	16,852	-	-	-
Student	30,140	52,241	28,000	30,000	2,000
Employee Benefits	26,149	13,825	-	-	-
Total Payroll	101,894	82,918	28,000	30,000	2,000
Administrative Fees	12,492	11,045	13,652	14,691	1,039
Bad Debt Expense	-	-	-	-	-
Equipment:					
Depreciation	-	-	-	-	-
Rental/Repair	35,592	36,094	34,000	32,000	(2,000)
Exhibition/Marketing:					
Advertising	1,380	3,041	1,500	1,500	-
Travel	-	-	-	-	-
Feed Costs	204,717	148,627	150,000	130,000	(20,000)
Livestock:					
AI	2,694	944	2,500	1,500	(1,000)
(Increase)/Decrease in Herd Valuation	3,960	(4,560)	-	-	-
Other	970	17,583	-	-	-
Registration/Performance Programs	1,008	56	1,500	-	(1,500)
Miscellaneous	2,059	1,236	3,000	3,000	-
Purchase of Livestock	-	-	-	-	-
Supplies:					
Fence	-	227	2,000	4,000	-
Veterinary	5,708	6,920	5,400	6,000	600
Other	2,352	2,599	-	-	-
Transportation	-	-	-	-	-
Utilities	4,839	2,073	2,000	3,000	1,000
Waste Management	-	-	-	-	-
<b>TOTAL EXPENSES</b>	<b>379,665</b>	<b>308,803</b>	<b>243,552</b>	<b>225,691</b>	<b>(19,861)</b>
<b>NET SURPLUS/(DEFICIT):</b>	<b>\$ 5,367</b>	<b>\$ (2,883)</b>	<b>\$ (4,052)</b>	<b>\$ 23,309</b>	<b>\$ 27,361</b>

## **2025-26 AGRICULTURAL FOUNDATION BUDGET**

ENTERPRISE: **CREAMERY**

PREPARED BY: Daniel Avila, Dairy Industry Technician

REVIEWED BY: Vince Roos, Farm Operations Manager

### **2024-25 ACCOMPLISHMENTS:**

1. Provided lab support and labs for Food Science 41 and 142 dairy processing labs and for undergrad and graduate student projects.
2. Hosted the Milk Quality and Dairy Foods FFA Field Day contest.
3. Received funds from the California Dairy Industries Association to support student assistant and to add to the COIA endowment fund for scholarships.
4. Continued to acquire new equipment for production efficiency through grants with the help of a creamery equipment grant.
5. Provided service and technical support to the industry on new product development projects.
6. Hosted University Creamery Managers Conference 2025.
7. Hosted Fresno City College trades department and various high schools.

### **2025-26 GOALS:**

1. Continue working towards ways to increase efficiency related to equipment use by reimagining our processes.
2. Look into new equipment to increase efficiencies and offset the cost of supplies and ingredients.
3. Continue evaluating our product lines to identify potential cost reductions to improve profitability.

**CREAMERY BUDGET**  
**2025-26**

	<b>2022-23</b>	<b>2023-24</b>	<b>2024-25</b>	<b>2025-26</b>	<b>Budget</b>
	<b>Actual</b>	<b>Actual</b>	<b>Budget</b>	<b>Budget</b>	<b>Variance</b>
<b>INCOME:</b>					
Sale of Products	\$ 286,082	\$ 236,151	\$ 297,000	\$ 254,000	\$ (43,000)
Donation Income	37,948	37,732	-	-	-
Other Income	2,658	4,582	-	-	-
Public Relations	99	143	-	-	-
Agricultural Operations Support	56,518	51,688	-	-	-
<b>TOTAL INCOME</b>	<b>383,305</b>	<b>330,296</b>	<b>297,000</b>	<b>254,000</b>	<b>(43,000)</b>
<b>EXPENSES:</b>					
Payroll:					
Benefited	23,057	23,121	-	-	-
Nonbenefited	-	-	-	-	-
Student	64,506	68,530	61,292	61,000	(292)
Employee Benefits	12,112	12,112	-	-	-
Total Payroll	99,675	103,763	61,292	61,000	(292)
Administrative Fees	13,991	12,677	16,929	14,986	(1,943)
Bad Debt Expense	-	-	-	-	-
Dues/Memberships	424	435	818	220	(598)
Equipment:					
Depreciation	4,461	-	-	-	-
Rental/Repair	26,195	25,830	26,000	20,000	(6,000)
Inspection/Assessment	9,456	5,329	10,930	11,000	70
Products Purchased for Resale (Milk, Other)	97,186	49,739	78,000	50,525	(27,475)
Public Relations/Donations	286	395	1,200	1,200	-
Supplies:					
Cleaning Chemicals	3,478	4,077	5,080	3,172	(1,908)
Ingredients	34,618	29,554	38,000	42,950	4,950
Miscellaneous	27,113	24,944	1,275	15,220	13,945
Packaging	10,849	13,377	30,000	24,700	(5,300)
Uniforms	526	501	700	-	(700)
<b>TOTAL EXPENSES</b>	<b>328,258</b>	<b>270,621</b>	<b>270,224</b>	<b>244,973</b>	<b>(25,251)</b>
<b>NET SURPLUS/(DEFICIT): \$ 55,047 \$ 59,675 \$ 26,776 \$ 9,027 \$ (17,749)</b>					

## **2025-26 AGRICULTURAL FOUNDATION BUDGET**

ENTERPRISE: **DAIRY**

PREPARED BY: Andrew Ridgeway, Dairy Industry Technician

REVIEWED BY: Vince Roos, Farm Operations Manager

### **2024-25 ACCOMPLISHMENTS:**

1. Installed a new molasses tank due to the old one having significant leaks.
2. Shadowed our new breeder to learn breeding techniques, allowing us to breed on-site and eliminate the need for a route breeder.
3. Implemented a modified breeding schedule, which is five days a week instead of a single day. This allowed for us to catch cows that come into heat that are not synced into Double Ovsynch. Shifted to breeding beef on dairy, utilizing genomic testing in order to weed the cows with bad genetics out to breed them to beef instead of sexed semen. Started using a CIDR sync program to breed the heifers due to difficulty getting them pregnant.
4. Completion of silage concrete pad project, allowing for less waste and better silage management and quality.
5. Leveled out the calf area to allow for proper drainage.

### **2025-26 GOALS:**

1. Increase the number of milking cows (30-40 head through donations).
2. Work alongside a dairy professor to enhance student education and experience.
3. Upgrade old, bent, or broken fencing and other things around the dairy.
4. Reduce the costs of breeding and reduce the number of cows.
5. Improve interior and exterior lighting.
6. Work with industry to help improve the dairy overall.



**DAIRY BUDGET  
2025-26**

	2022-23 Actual	2023-24 Actual	2024-25 Budget	2025-26 Budget	Budget Variance
<b>INCOME:</b>					
Sale of Livestock	\$ 153,670	\$ 140,640	\$ 16,800	\$ 23,200	\$ 6,400
Sale of Products	810,068	395,342	\$ 494,461	\$ 505,000	10,539
Other Income (Silage/Misc)	37,463	46,719	135,000	130,000	(5,000)
Donation Income (Non Cash)	51,699	12,613	-	85,000	85,000
Agricultural Operations Support	261,274	189,219	-	-	-
Federal Crop Subsidy	-	-	-	-	-
<b>TOTAL INCOME</b>	<b>1,314,174</b>	<b>784,533</b>	<b>646,261</b>	<b>743,200</b>	<b>96,939</b>
<b>EXPENSES:</b>					
Payroll:					
Monthly	28,498	-	-	-	-
Nonbenefited	57,423	36,498	34,320	23,500	(10,820)
Student	245,839	209,323	215,000	190,000	(25,000)
Contract Labor	3,798	-	-	-	-
Employee Benefits	25,120	7,319	7,643	7,164	(479)
Total Payroll	360,678	253,140	256,963	220,664	(36,299)
Administrative Fees	48,632	30,574	36,837	43,849	7,012
Association Dues	-	1,656	1,620	-	(1,620)
Bad Debt Expense	-	-	-	-	-
Equipment:					
Depreciation	19,791	6,233	5,000	9,394	4,394
Rental/Lease	1,270	-	-	-	-
Rental/Repair	100,573	83,583	74,000	72,000	(2,000)
Exhibition/Marketing	-	-	-	-	-
Feed	960,943	513,329	475,000	350,000	(125,000)
Insurance	4,770	4,670	4,770	4,800	30
(Increase)/Decrease in Herd Valuation	41,576	28,388	-	-	-
Livestock:					
Artificial Insemination/Embryo	30,992	23,139	24,000	14,000	(10,000)
Bedding	32,794	13,774	8,000	4,000	(4,000)
Biologicals/Antibiotics	28,182	21,111	18,000	15,000	(3,000)
DHI Testing/Classification	10,544	8,486	8,400	10,500	2,100
Donation of Livestock	7,439	480	-	-	-
Hoof Trimming	2,902	1,815	2,400	2,400	-
Purchase of Livestock	12,576	5,390	-	-	-
Registration/Classification	3,766	4,997	3,840	3,000	(840)
Veterinary Services	1,474	2,150	2,400	2,400	-
Other	-	28	-	-	-
Supplies:					
Cleaning	27,355	38,549	30,000	28,000	(2,000)
Veterinary	2,008	-	2,400	-	(2,400)
Other	5,929	7,226	-	3,000	3,000
Waste Management	3,022	3,579	3,120	7,000	3,880
<b>TOTAL EXPENSES</b>	<b>1,707,216</b>	<b>1,052,297</b>	<b>956,750</b>	<b>790,006</b>	<b>(166,744)</b>
<b>NET SURPLUS/(DEFICIT):</b>	<b>\$ (393,042)</b>	<b>\$ (267,764)</b>	<b>\$ (310,489)</b>	<b>\$ (46,806)</b>	<b>\$ 263,683</b>

## **2025-26 AGRICULTURAL FOUNDATION BUDGET**

ENTERPRISE: **RUE AND GWEN GIBSON FARM MARKET**

PREPARED BY: Patty Terry, Gibson Farm Market Manager

REVIEWED BY: Vince Roos, Farm Operations Manager

### **2024-25 ACCOMPLISHMENTS:**

1. Maintained profitability despite limited product availability from farm operations.
2. Successfully introduced new third-party products that contributed to overall revenue growth.
3. Sold graduate reserve wine over the two days of commencement ceremonies at the Save Mart Center, generated \$20k in revenue.
4. Utilized the Gibson Farm Market as a learning experience for our student employees, teaching them about sales, margins, and expenses.

### **2025-26 GOALS:**

1. Encourage student staff to develop creative and innovative ideas for in-store offerings and on-campus events.
2. Expand outreach efforts by having social media student employees send regular email updates featuring available products and gift ideas.
3. Utilize campus email to send department administrators monthly updates featuring new, seasonal products and gift basket ideas.
4. Streamline the end-of-month inventory process to improve efficiency and reduce operational challenges.
5. Continue the development of our student leaders.

**RUE AND GWEN GIBSON FARM MARKET BUDGET  
2025-26**

	<b>2022-23 Actual</b>	<b>2023-24 Actual</b>	<b>2024-25 Budget</b>	<b>2025-26 Budget</b>	<b>Budget Variance</b>
<b>INCOME:</b>					
Commission	\$ 115,492	\$ 125,684	\$ 122,029	\$ 167,464	\$ 45,435
Food Sales	346,949	342,626	324,938	279,000	(45,938)
Non-Food Sales	91,064	98,040	100,884	81,500	(19,384)
Wine Sales	195,971	177,649	183,000	127,500	(55,500)
Miscellaneous	816	-	-	-	-
Donation Income	565	-	-	-	-
Agricultural Operations Support	140,021	127,342	-	-	-
<b>TOTAL INCOME</b>	<b>890,878</b>	<b>871,341</b>	<b>730,851</b>	<b>655,464</b>	<b>(75,387)</b>
<b>EXPENSES:</b>					
Payroll:					
Benefitted	64,376	66,487	66,560	68,640	2,080
Non-Benefitted	-	-	-	-	-
Student	162,015	171,121	155,000	185,000	30,000
Employee Benefits	58,262	59,451	35,835	37,555	1,720
Total Payroll:	284,653	297,059	257,395	291,195	33,800
Advertising	-	-	-	-	-
Bad Debt Expense	-	-	-	-	-
Contract Labor - Custodial	643	569	1,200	-	(1,200)
Credit Card Fees	31,264	34,082	36,000	38,739	2,739
Depreciation	11,878	10,021	9,963	2,408	(7,555)
Licenses/Permits	9,908	10,455	10,800	-	(10,800)
Miscellaneous (cleaning supplies, laundry)	(159)	389	4,000	-	(4,000)
<u>Products for Resale:</u>					
Food	135,404	155,044	146,232	139,500	(6,732)
Non-Food	38,699	42,983	48,000	42,000	(6,000)
Wine	120,226	109,007	112,567	79,500	(33,067)
PR/Donations	401	271	540	540	-
Repairs and Maintenance	3,226	4,610	5,000	-	(5,000)
Shrinkage	816	538	540	-	(540)
Supplies	28,369	27,927	30,000	32,400	2,400
Special Events	-	-	1,200	1,200	-
Travel/Training	-	-	-	-	-
UBIT	-	-	-	-	-
Uniforms	-	-	800	-	(800)
Utilities	617	538	800	-	(800)
<b>TOTAL EXPENSES</b>	<b>665,945</b>	<b>693,493</b>	<b>665,038</b>	<b>627,482</b>	<b>(37,555)</b>
<b>NET SURPLUS/(DEFICIT):</b>	<b>\$ 224,933</b>	<b>\$ 177,848</b>	<b>\$ 65,813</b>	<b>\$ 27,982</b>	<b>\$ (37,832)</b>

**FARM OPERATIONS BUDGET**  
**2025-26**

	<b>2022-23</b>	<b>2023-24</b>	<b>2024-25</b>	<b>2025-26</b>	<b>Budget</b>
	<b>Actual</b>	<b>Actual</b>	<b>Budget</b>	<b>Budget</b>	<b>Variance</b>
<b>INCOME:</b>					
Agricultural Operations Support	\$ 32,915	\$ 29,113	\$ 250,000	\$ 250,000	\$ -
Donation Income	500	1,380	-		-
Endowment Interest Income	44,994	48,008	40,000	42,500	2,500
Miscellaneous	-	-	-		-
<b>TOTAL INCOME</b>	<b>78,409</b>	<b>78,501</b>	<b>290,000</b>	<b>292,500</b>	<b>2,500</b>
<b>EXPENSES:</b>					
Payroll:					
Benefitted	-	-	-	-	-
Student <sup>1</sup>	14,862	12,622	15,000	14,000	(1,000)
Employee Benefits	-	-	-		-
Total Payroll	14,862	12,622	15,000	14,000	(1,000)
Bad Debt	-	-	-	-	-
Contract Labor	10,207	22,572	5,000	30,000	25,000
Equipment:					
Depreciation	4,524	3,769	4,524	-	(4,524)
Rental/Repair	5,632	1,380	3,000	6,000	3,000
Infrastructure Improvements	-	-	-	-	-
Miscellaneous	2,128	2,803	3,000	7,000	4,000
Property Tax - FID	-	-	-	-	-
Public Relations	-	-	-	-	-
Supplies	8,038	4,366	8,000	5,000	(3,000)
University Donations	-	-	-	-	-
Utilities <sup>2</sup>	1,415	1,834	1,500	1,500	-
Waste Management	10,374	10,060	10,000	10,000	-
<b>TOTAL EXPENSES</b>	<b>57,180</b>	<b>59,406</b>	<b>50,024</b>	<b>73,500</b>	<b>23,476</b>
<b>NET SURPLUS/(DEFICIT)</b>	<b>\$ 21,229</b>	<b>\$ 19,095</b>	<b>\$ 239,976</b>	<b>\$ 219,000</b>	<b>\$ (20,976)</b>

## **2025-26 AGRICULTURAL FOUNDATION BUDGET**

ENTERPRISE: **FIELD CROPS**

PREPARED BY: Robert Willmott, Instructional Support Technician – Field Crops

REVIEWED BY: Vince Roos, Farm Operations Manager

### **2024-25 ACCOMPLISHMENTS:**

1. Planted and established 18 acre alfalfa field.
2. Installed two (2) new pivots with corner attachments.
3. Experienced good triticale stands and dryland farming conditions.

### **2025-26 GOALS:**

1. Increase time efficiency to get the winter crop in the ground by November 1st. In order to get the winter crop off in early April, allowing for earlier planting of corn.
2. Start the growing of corn sooner so that it pollinates in June as opposed to July.
3. Apply soil amendments on 25% of the acreage.

**FIELD CROPS BUDGET**  
**2025-26**

	<b>2022-23 Actual</b>	<b>2023-24 Actual</b>	<b>2024-25 Budget</b>	<b>2025-26 Budget</b>	<b>Budget Variance</b>
<b>INCOME:</b>					
Sale of Products	\$ 216,693	\$ 191,417	\$ 249,710	\$ 280,800	\$ 31,090
Donation Income (Non Cash)	18,530	21,563	-	-	-
Miscellaneous Income	-	5,955	-	-	-
Agricultural Operations Support	32,152	26,424	-	-	-
Federal Crop Subsidy	-	-	-	-	-
<b>TOTAL INCOME</b>	<b>267,375</b>	<b>245,359</b>	<b>249,710</b>	<b>280,800</b>	<b>31,090</b>
<b>EXPENSES:</b>					
Payroll:					
Benefitted	12,111	12,651	-	-	-
Non-Benefitted	-	-	-	-	-
Student	-	8,278	5,386	6,000	614
Employee Benefits	6,419	8,912	-	-	-
Total Payroll	18,530	29,841	5,386	6,000	614
Administrative Fees	10,075	9,875	14,233	16,567	2,334
Contract Labor	45,839	42,274	36,000	38,000	2,000
Equipment:					
Depreciation	-	-	-	-	-
Rental/Repair	41,118	35,966	28,000	32,000	4,000
Harvesting/Hauling	49,947	55,915	41,000	40,000	(1,000)
Insurance	-	-	-	-	-
Miscellaneous	-	-	1,000	-	(1,000)
Supplies:					
Fertilizer	34,264	35,000	35,000	35,000	-
Growth Regulator/Defoliant	-	-	4,500	4,500	-
Herbicides	14,840	12,489	15,000	14,000	(1,000)
Insecticides	-	-	6,000	3,000	(3,000)
Irrigation	1,709	7,720	-	-	-
Other	3,502	9,102	-	-	-
Seeds	31,078	18,162	15,000	15,000	-
Soil Amendments	-	-	4,000	4,000	-
Utilities	39,031	37,837	32,000	34,000	2,000
<b>TOTAL EXPENSES</b>	<b>289,933</b>	<b>294,181</b>	<b>237,119</b>	<b>242,067</b>	<b>4,948</b>
Share of Student Profit/(Deficit)	-	-	-	-	-
<b>NET SURPLUS/(DEFICIT):</b>	<b>\$ (22,558)</b>	<b>\$ (48,822)</b>	<b>\$ 12,591</b>	<b>\$ 38,733</b>	<b>\$ 26,142</b>

## 2025-26 AGRICULTURAL FOUNDATION BUDGET

ENTERPRISE: **HORSE UNIT**

PREPARED BY: Alyx Iared, Equine Unit Manager

REVIEWED BY: Vince Roos, Farm Operations Manager

### 2024-25 ACCOMPLISHMENTS:

1. Horses sold this year have brought in revenue increased revenue, all new horse owners have been thrilled with their purchase.
2. Improved drainage in the arena, around the main barn, student horse center, and road conditions throughout the unit.
3. Improvements made to the Vet Hospital to improve workspace and classroom as well as aesthetics.
4. Decreased labor cost as best as possible by utilizing interns at the unit, also allowing for onsite training, increasing student hands-on experiences, and mentorship of more students.
5. Improved overall communication through regular check-ins, the teamup app, and weekly team meetings with wins, failures, and fixes (opportunities for open communication to keep morale and improve teamwork and brainstorming of ideas for improvement of systems at the unit).
6. New club organization, ACHA- Fresno, instead of block and bridle, to offer more opportunities for student involvement and fundraising opportunities.
7. First annual Central Valley Collegiate Auction (CSUF, COS, and Reedley College) that partnered with the Clovis Ranch Rodeo/ Clovis Rodeo Association.
8. Established outside internship placements for students.
9. Successful 2025 FFA Field Day.

### 2025-26 GOALS:

1. Hire an Equine Technician to support with everyday and events needs.
2. Hire a new team to place those graduating or moving on to internships, and continue on team-building skill development with new employees for the year 2025-2026
3. Continue getting the Student volunteers/ interns tractor and forklift certified.
4. Strategic investment in high-quality outside stallions for 2026 Breeding to increase future income.
5. Improve website and marketing with the help of a social media student.
6. Ten (10) mares in foal for next year.

7. Plan for some of the horses born at Fresno State to be ridden by the Ranch Riding Team in the future, and then sold, as well as picking yearlings that are to be sold.
8. Find horses in need of training for the colt training class to be donated.
9. Look for potential opportunities for outside horses in the community to pay to be trained by our students.
10. Stallion Auction, working with Ag One for this fundraising idea.
11. Expand the number of stalls at the student horse boarding area for increased monthly income.
12. Continue to market unit horses and increase industry involvement and support of the program.



**HORSE - QUARTER HORSE/EQUINE BUDGET**  
**2025-26**

	<b>2022-23 Actual</b>	<b>2023-24 Actual</b>	<b>2024-25 Budget</b>	<b>2025-26 Budget</b>	<b>Budget Variance</b>
<b>INCOME:</b>					
Sale of Livestock - Quarter Horses	\$ 20,766	\$ 23,535	\$ 20,000	\$ 30,000	\$ 10,000
Boarding Fees - SHC	28,045	36,668	41,675	41,500	(175)
Boarding Fees - QH	15,563	27,369	23,300	23,000	(300)
Breeding (semen)	-	6,145	23,000	25,000	2,000
Equestrian Fees - SHC	15,000	16,200	16,200	16,200	-
Pen Rental	13,920	15,110	4,500	-	(4,500)
Other (mule packing boarding)	500	350	6,960	-	(6,960)
Donation Income	22,720	760,511	-	154,000	154,000
Agricultural Operations Support	46,934	39,631	-	-	-
<b>TOTAL INCOME</b>	<b>163,448</b>	<b>925,519</b>	<b>135,635</b>	<b>289,700</b>	<b>154,065</b>
<b>EXPENSES:</b>					
Payroll:					
Benefitted	-	-	-	-	-
Non-Benefitted	17,240	31,737	29,963	17,280	(12,683)
Student	30,720	39,473	24,000	36,000	12,000
Employee Benefits	4,037	7,262	-	-	-
Total Payroll	51,997	78,472	53,963	53,280	(683)
Administrative Fees	4,564	6,564	7,731	17,092	9,361
Advertising	-	-	-	-	-
Credit Card Fees	1,232	1,047	-	-	-
Equipment:					
Depreciation	-	200,315	-	399,284	399,284
Rental/Repair	15,079	14,342	6,800	-	(6,800)
Feed	68,379	63,399	54,000	52,000	(2,000)
Livestock:					
Livestock Expense					
Livestock Breeding	1,440	-	1,600	2,300	700
Farrier	9,775	14,840	7,000	7,000	-
(Increase)/Decrease in Herd Valuation	6,913	1,420	-	-	-
Registration Fees	779	225	700	160	(540)
Vet Services	637	2,457	1,800	-	(1,800)
Miscellaneous	67	50	-	-	-
Supplies:					
Bedding	129	4,476	1,200	5,000	3,800
Other	336	164	-	-	-
Vet Supplies	4,388	8,517	4,500	-	(4,500)
Utilities	3,272	2,020	1,300	660	(640)
<b>TOTAL EXPENSES</b>	<b>168,987</b>	<b>398,308</b>	<b>140,594</b>	<b>536,776</b>	<b>396,182</b>
<b>NET SURPLUS/(DEFICIT): \$ (5,539) \$ 527,211 \$ (4,959) \$ (247,076) \$ (242,117)</b>					

## **2025-26 AGRICULTURAL FOUNDATION BUDGET GOALS**

ENTERPRISE: **MEATS LABORATORY**

PREPARED BY: John A. Henson, Enterprise Manager

REVIEWED BY: Vince Roos, Farm Operations Manager

### **2024-25 ACCOMPLISHMENTS:**

1. Produced small amounts of product given the scheduled repairs and remodel needed for the unit.

### **2025-26 GOALS:**

1. Re-open the facility and resume production operations.
2. Restore educational value of the unit.

**MEATS LAB BUDGET**  
**2025-26**

	<b>2022-23 Actual</b>	<b>2023-24 Actual</b>	<b>2024-25 Budget</b>	<b>2025-26 Budget</b>	<b>Budget Variance</b>
<b>INCOME:</b>					
Sale of Products	\$ 266,929	\$ 268,436	\$ 293,000	\$ 155,000	\$ (138,000)
Catering	7,463	2,200	-	-	-
Custom Slaughter	21,859	15,416	26,500	-	(26,500)
Product Development	4,685	-	-	-	-
Miscellaneous	1,897	4,196	-	-	-
Donation Income	68,940	83,643	-	-	-
Agricultural Operations Support	68,141	35,948	-	-	-
<b>TOTAL INCOME</b>	<b>439,914</b>	<b>409,839</b>	<b>319,500</b>	<b>155,000</b>	<b>(164,500)</b>
<b>EXPENSES:</b>					
Payroll:					
Benefitted	43,398	45,765	-	-	-
Non-benefitted	30,980	35,856	37,989	-	(37,989)
Student	88,222	48,050	48,895	38,000	(10,895)
Employee Benefits	34,156	33,180	-	-	-
Total Payroll	196,756	162,851	86,884	38,000	(48,884)
Administrative Fees	14,665	15,285	18,212	9,145	(9,067)
Bad Debt Expense	-	-	-	-	-
Equipment:					
Depreciation	13,792	10,827	10,827	10,827	-
Rental/Repair	1,490	2,117	7,500	8,000	500
Livestock for Resale	27,549	41,480	28,000	-	(28,000)
Miscellaneous:					
Advertising	-	-	-	-	-
Dues	-	-	-	-	-
Other (Laundry, Sanitation Supply)	1,300	9,144	4,200	5,500	1,300
Rendering	4,630	4,280	9,000	2,100	(6,900)
Products Purchased for:					
Catering	940	-	-	-	-
Resale	130,501	125,000	97,000	54,000	(43,000)
Supplies:					
Other	4,183	10,000	15,600	9,000	(6,600)
Packaging Materials	16,082	10,000	18,000	10,000	(8,000)
Processing Supplies	3,948	3,000	6,000	6,000	-
Small Equipment	4,417	7,500	7,500	2,000	(5,500)
<b>TOTAL EXPENSES</b>	<b>420,253</b>	<b>401,484</b>	<b>308,723</b>	<b>154,572</b>	<b>(154,151)</b>
<b>NET SURPLUS/(DEFICIT):</b>					
	<b>\$ 19,661</b>	<b>\$ 8,355</b>	<b>\$ 10,777</b>	<b>\$ 428</b>	<b>\$ (10,349)</b>

## **2025-26 AGRICULTURAL FOUNDATION BUDGET**

ENTERPRISE: **ORCHARD UNIT**

PREPARED BY: Robert Willmott, Instructional Support Technician-Orchards

REVIEWED BY: Vince Roos, Farm Operations Manager

### **2024-25 ACCOMPLISHMENTS:**

1. Planted seven (7) new varieties of peaches, plums and nectarines.
2. Put into serve a new almond elevator and almond shaker.

### **2025-26 GOALS:**

1. Increase biodiversity of the unit.
2. Work to spray roadways with dust deterrent material.
3. Order and plant more varieties, including a new acre of cherries.

**ORCHARD BUDGET**  
**2025-26**

	<b>2022-23</b>	<b>2023-24</b>	<b>2024-25</b>	<b>2025-26</b>	<b>Budget</b>
	<b>Actual</b>	<b>Actual</b>	<b>Budget</b>	<b>Budget</b>	<b>Variance</b>
<b>INCOME:</b>					
Sale of Products	\$ 628,464	\$ 642,596	\$ 702,625	\$ 893,480	\$ 190,855
Sales of Olive Oil	29,869	36,704	40,000	48,300	8,300
Other Income (Gibson Mkt)	121,261	20,170	41,400	28,000	(13,400)
Donation Income	27,655	61,573	-	-	-
Agricultural Operations Support	82,572	72,773	-	-	-
Federal Crop Subsidy	-	3,320	-	-	-
<b>TOTAL INCOME</b>	<b>889,821</b>	<b>837,136</b>	<b>784,025</b>	<b>969,780</b>	<b>185,755</b>
<b>EXPENSES:</b>					
Payroll:					
Benefitted	12,111	12,651	-	-	-
Non-Benefitted	34,181	34,621	34,042	34,000	(42)
Student	36,795	46,115	40,000	40,000	-
Employee Benefits	12,639	14,829	6,000	6,000	-
Total Payroll	95,726	108,216	80,042	80,000	(42)
Administrative Fees	37,535	37,010	44,689	57,217	12,528
Contract Labor	226,904	228,404	225,000	228,000	3,000
Equipment:					
Depreciation	5,212	5,212	5,212	4,466	(746)
Development Depreciation	33,828	53,070	56,919	69,870	12,951
Rental/Repair	99,568	70,140	76,000	78,000	2,000
Harvesting/Marketing:					
Hauling	11,857	8,806	10,000	10,000	-
Other: Custom	20,740	23,784	28,000	-	(28,000)
Insurance	18,463	17,032	16,000	16,000	-
Miscellaneous	5,327	4,232	-	3,000	3,000
Net Change - Investment in Growing Crops	(13,949)	16,423	-	-	-
Products for Resale:					
Nuts	-	-	-	-	-
Olive Oil	14,794	14,032	10,000	-	(10,000)
Supplies:					
Bees	62,400	52,800	34,000	46,000	12,000
Fertilizer	33,748	52,324	80,000	80,000	-
Fungicides	15,637	13,049	15,000	15,000	-
Herbicides	56,012	46,045	36,000	36,000	-
Insecticides	33,734	19,271	45,000	45,000	-
Irrigation	5,655	2,361	5,500	6,000	500
Other	9,859	14,554	-	29,000	29,000
Travel	-	-	-	-	-
Utilities	37,438	33,666	36,000	36,000	-
<b>TOTAL EXPENSES</b>	<b>810,488</b>	<b>820,431</b>	<b>803,362</b>	<b>839,553</b>	<b>36,191</b>
<b>NET SURPLUS/(DEFICIT):</b>					
	<b>\$ 79,333</b>	<b>\$ 16,705</b>	<b>\$ (19,337)</b>	<b>\$ 130,227</b>	<b>\$ 149,564</b>

## 2025-26 ORCHARD BUDGET ASSUMPTIONS

Crop	Acres	Yield		Price	Total
Almonds - Block 4	4.5	1800 lbs	@	\$ 2.50	\$ 20,250
Almonds - Block 5	6.0	1700 lbs	@	\$ 2.50	\$ 25,500
Almonds - Block- B-2	36	1900 lbs	@	\$ 2.50	\$ 171,000
Almonds - Block 7	20	1900 lbs	@	\$ 2.50	\$ 95,000
Almonds - Block A-3	36	1900 lbs	@	\$ 2.50	\$ 171,000
Almonds Research Blocks	9.0	1100 lbs	@	\$ 2.50	\$ 24,750
Almonds Blocks 1 & 2	35.0	800 lbs	@	\$ 2.50	\$ 70,000
					<b>\$ 577,500</b>
Citrus - Clementine	4.0	30 Bins	@	\$ 234.00	\$ 28,080
Citrus - Lane Lates	4.0	23 Bins	@	\$ 150.00	\$ 13,800
Citrus - Fisher	4.0	40 Bins	@	\$ 200.00	\$ 32,000
Citrus - Cara Cara	1.0	40 Bins	@	\$ 200.00	\$ 8,000
Citrus - Fukamotos	5.0	56 Bins	@	\$ 225.00	\$ 63,000
Citrus - Minniola	1.0	40 Bins	@	\$ 200.00	\$ 8,000
Citrus - P Washigton	1.0	40 lbs	@	\$ 200.00	\$ 8,000
Citrus - Star Ruby Grapefruit	4.0	32 Bins	@	\$ 200.00	\$ 25,600
Murcott & Tango	4.0	40 lbs	@	\$ 200.00	\$ 32,000
					<b>\$ 218,480</b>
Pistachios	25.0	1500 lbs	@	\$ 2.60	\$ 97,500
Olive Oil - EVOO Sales		cases	@	\$ -	\$ -
Olives	18.4	105 gal.	@	\$ 25.00	\$ 48,300
Grand Total:					<b>\$ 941,780</b>

## **2025-26 AGRICULTURAL FOUNDATION BUDGET**

ENTERPRISE:        **HORTICULTURE NURSERY**

PREPARED BY:     Ernesto Duran, Instructional Technician

REVIEWED BY:    Vince Roos, Farm Operations Manager

### **2024-25 ACCOMPLISHMENTS:**

1. Hosted two successful plant sales (Fall and Spring).
2. Established business relationships with new supply vendors that include seed, local soil, container and transplant vendors.
3. Completed water saving irrigation upgrades/repairs in greenhouse 2, lath house, and flower production fields.
4. Assisted row crop production unit with seed germination and cell tray transplant growth.
5. Mitigated rodent and small vertebrate pests.
6. Cleaned up gardens and landscapes to increase the unit's aesthetic.
7. Worked with students and various courses on irrigation planning/construction and landscape planning/remodeling
8. Attended greenhouse grower association showcase and developed business relationships with flower producers, transplant companies, and house plant producers for future plant material.
9. Created an on-site 25 species cacti collection with the help of a dedicated student

### **2025-26 GOALS:**

1. Begin production of seasonal items such as mums, poinsettias, and cut flowers.
2. Produce herbs and organic products on a regular basis for the Gibson Farm Market.
3. Break ground on courtyard garden and landscape projects.
4. Obtain donations from local nurseries and businesses to fund and donate materials for landscapes.
5. Host community events and workshops to promote the units and their educational value.

6. Potentially host the spring 2026 FFA Horticulture Contest.
7. Potentially host a local horticultural fundraising event for the unit for operational expenses, student career networking and student scholarships.



**ORNAMENTAL HORTICULTURE - NURSERY BUDGET**  
**2025-26**

	<b>2022-23</b>	<b>2023-24</b>	<b>2024-25</b>	<b>2025-26</b>	<b>Budget</b>
	<b>Actual</b>	<b>Actual</b>	<b>Budget</b>	<b>Budget</b>	<b>Variance</b>
<b>INCOME:</b>					
Greenhouse Plants	\$ 33,900	\$ 80	36,200	24,000	\$ (12,200)
Nursery Plants	1,372	-	6,400	6,000	(400)
Organic Plants	5,662	-	1,200	6,180	4,980
Other (Space rent, workshops, events Floral Arrangemen	130	-	2,700	2,600	(100)
Plant Rental	-	-	-	4,000	4,000
Fresh Crops (Flowers/Produce/Succulents)	2,663	-	11,500	5,860	(5,640)
Donation Income	36,743	35,674	-	-	-
Agricultural Operations Support	28,420	9,529	-	-	-
<b>TOTAL INCOME</b>	<b>108,890</b>	<b>45,283</b>	<b>58,000</b>	<b>48,640</b>	<b>(9,360)</b>
<b>EXPENSES:</b>					
Payroll:					
Benefitted	21,950	18,720	-	-	-
Student	32,451	12,540	14,000	21,000	7,000
Employee Benefits	14,793	14,793	-	-	-
Total Payroll	69,194	46,053	14,000	21,000	7,000
Administrative Fees	2,135	4	3,306	2,870	(436)
Contract Labor	-	-	3,000	-	(3,000)
Credit Card Fees	241	228	300	240	(60)
Depreciation	-	-	-	-	-
Equipment Rental/Repair	870	2,561	2,000	2,000	-
Insurance	-	-	-	-	-
Miscellaneous					
Licensing/Certification	546	338	600	150	(450)
Miscellaneous (Greenhouse Rep/maint	126	712	800	1,000	200
Office Supplies/PPE	547	-	1,200	400	(800)
Products for Resale:					
Bedding Plants/Perennials	-	-	-	-	-
Nursery/House Plants	2,849	-	1,000	800	(200)
Supplies:					
Containers	3,360	947	3,800	4,000	200
Fertilizers	591	-	800	1,900	1,100
Herbicides	22	-	800	400	(400)
Insecticides/Fungicides	56	-	600	300	(300)
Labels	1,168	-	1,500	600	(900)
Other (seed/transplant starter)	2,851	755	4,000	5,500	1,500
Plant Material	-	-	-	400	400
Soil	3,597	513	6,600	5,000	(1,600)
<b>TOTAL EXPENSES</b>	<b>88,153</b>	<b>52,111</b>	<b>44,306</b>	<b>46,560</b>	<b>2,254</b>

**NET SURPLUS/(DEFICIT): \$ 20,737 \$ (6,828) \$ 13,694 \$ 2,080 \$ (11,614)**

## **2025-26 AGRICULTURAL FOUNDATION BUDGET**

ENTERPRISE: **POULTRY**

PREPARED BY: Cynthia Lopez, Enterprise Manager

REVIEWED BY: Vince Roos, Farm Operations Manager

### **2024-25 ACCOMPLISHMENTS:**

1. Completed four (4) out of five (5) flocks.
2. Provided student learning environment student staff; maintained current staff with little turnover.

### **2025-26 GOALS:**

1. Maintain an outstanding relationship with Foster Farms' management team.
2. Complete all five (5) flocks.
3. Finding a solution with time management due to Foster Farms not having set times.
4. Fann Biosecurity as a whole rather than just our unit, getting everyone on the same page.

**POULTRY BUDGET**  
**2025-26**

	<b>2022-23</b>	<b>2023-24</b>	<b>2024-25</b>	<b>2025-26</b>	<b>Budget</b>
	<b>Actual</b>	<b>Actual</b>	<b>Budget</b>	<b>Budget</b>	<b>Variance</b>
<b>INCOME:</b>					
Foster Farms	\$ 106,264	\$ 73,364	\$ 60,000	\$ 60,000	\$ -
Sale of Products - Chickens	-	-	-	-	-
Agricultural Operations Support	32,522	19,126	-	-	-
<b>TOTAL INCOME</b>	<b>138,786</b>	<b>92,490</b>	<b>60,000</b>	<b>60,000</b>	<b>-</b>
<b>EXPENSES:</b>					
Payroll:					
Benefitted	27,212	9,858	-	-	-
Nonbenefitted	-	-	-	-	-
Student	37,523	25,306	24,331	25,000	669
CSUF Benefits	19,052	3,506	-	-	-
Employee Benefits	-	-	-	-	-
Total Payroll	83,787	38,670	24,331	25,000	669
Administrative Fees	-	-	-	-	-
Depreciation	-	-	-	-	-
Miscellaneous	-	-	1,000	1,000	-
Minor Equipment	-	-	-	-	-
Repairs and Maintenance	609	665	1,000	2,500	1,500
Supplies - Research	-	-	-	-	-
Supplies - Operations	234	323	-	-	-
Waste Management	1,036	998	1,000	1,000	-
<b>TOTAL EXPENSES</b>	<b>85,666</b>	<b>40,656</b>	<b>27,331</b>	<b>29,500</b>	<b>2,169</b>
<b>NET SURPLUS/(DEFICIT):</b>	<b>\$ 53,120</b>	<b>\$ 51,834</b>	<b>\$ 32,669</b>	<b>\$ 30,500</b>	<b>\$ (2,169)</b>

## 2025-26 AGRICULTURAL FOUNDATION BUDGET

ENTERPRISE: **SHEEP**

PREPARED BY: Annika Austin, Enterprise Manager

REVIEWED BY: Vince Roos, Farm Operations Manager

### 2024-25 ACCOMPLISHMENTS:

1. Production:
  - a. Lambing percent = 150%
  - b. Percent of lambs weaned = 140%
  - c. Lamb mortality = 20 lambs died at birth
  - d. Average price per lamb = \$500
2. Participated in two (2) live/online sale hosted by Estes Club Lambs, selling five (5) lambs at an average of \$1,100/lamb. Will continue to explore every opportunity to market our lambs via online sales, which is becoming the industry norm.
3. Fresno State-bred lambs were champions at numerous shows in California for 4-H and FFA members.
4. Utilized Laparoscopic Artificial Insemination (A.I), which is critical for the success of the Sheep unit going forward. The lambs that were born this year are exceptional. Neff Club Lambs donated the semen collected from rams that were valued at over \$50,000. His donation of \$15,000 to \$20,000 in semen will increase the value of our lambs in the future. We also received semen from several other breeders including Estes Club Lambs, Kennedy Livestock, and Mavencamp Livestock.
5. Received donations of feed at cost (Farmers Warehouse), use of rams (Estes Club Lambs), semen (Estes and Neff Club Lambs) and discounted alfalfa hay (Caetano Farming).
6. Synchronized breeding of ewes for early fall lambing using CIDR implants.
7. Sheep production enrollment remained strong, with 32 students enrolled. The Sheep Unit is used in laboratory work in the following classes:

<u>Class</u>		<u>Labs per year</u>
Intro to Animal Science	A SCI 1	7
Livestock Evaluation	A SCI 11	8
Feeds & Feeding	A SCI 35	8
Sheep Production	A SCI 41	20
Intro. Animal Health	A SCI 65	2
Intro. Livestock & Dairy Eval.	A SCI 81	8
Environment Mgt. Farm Animals	A SCI 101	2
A.I. & Embryo Transfer	A SCI 156	1
Infectious Diseases	A SCI 165	1
Meat Science	A SCI 171	4
Livestock Mktg & Show Mgmt.	A SCI 182	1
Adv. Livestock & Dairy Eval.	A SCI 181	8
Approximately	600 Students/Year	

2025-26 GOALS:

1. Continue the A.I. breeding program and utilize semen from our rams, Estes Show Lambs, and other sheep breeders.
2. Utilize online resources to sell club lambs around the country.
3. Work to improve the heating and cooling system for the main barn.
4. Cross-fence pastures and replace old wire fences.
5. Conduct aggressive weed control of pastures with the help of Ag Operations.
6. Use Facebook, Facebook Live, and other social media platforms to advertise our sheep and connect with buyers and potential students.

**SHEEP BUDGET**  
**2025-26**

	<b>2022-23</b>	<b>2023-24</b>	<b>2024-25</b>	<b>2025-26</b>	<b>Budget</b>
	<b>Actual</b>	<b>Actual</b>	<b>Budget</b>	<b>Budget</b>	<b>Variance</b>
<b>INCOME:</b>					
Sale of Livestock	\$ 31,703	\$ 46,366	44,000	24,000	\$ (20,000)
Other	-	-	3,000	3,000	-
Donations	-	-	-	4,000	4,000
Federal Subsidy	-	-	-	-	-
Agricultural Operations Support	2,263	1,957	-	-	-
<b>TOTAL INCOME</b>	<b>33,966</b>	<b>48,323</b>	<b>47,000</b>	<b>31,000</b>	<b>(16,000)</b>
<b>EXPENSES:</b>					
Payroll:					
Benefitted	-	-	-	-	-
Nonbenefitted	21,016	2,482	4,255	-	(4,255)
Student	-	-	1,000	-	(1,000)
Employee Benefits	4,154	442	-	-	-
Total Payroll	25,170	2,924	5,255	-	(5,255)
Administrative Fees	1,524	2,440	2,679	1,829	(850)
Bad Debt Expense	-	-	-	-	-
Equipment:					
Rental/Repair	2,928	2,916	2,500	2,500	-
Exhibition/Marketing:					
Advertising	-	-	500	500	-
Feed	44,276	41,164	24,000	22,000	(2,000)
Livestock Expense:					
Donation Expense	-	-	-	-	-
(Increase)/Decrease in Herd Valuation	255	110	-	-	-
Purchase of Livestock	-	-	-	-	-
AI Services	-	135	3,000	4,000	1,000
Purchase of Semen for AI	-	-	-	-	-
Shearing	1,455	1,819	1,800	1,800	-
Miscellaneous	-	-	-	-	-
Supplies:					
Bedding	-	-	500	500	-
Other	21	580	-	-	-
Veterinary	1,131	1,714	1,500	1,500	-
<b>TOTAL EXPENSES</b>	<b>76,760</b>	<b>53,802</b>	<b>41,734</b>	<b>34,629</b>	<b>(7,105)</b>
<b>NET SURPLUS/(DEFICIT):</b>					
	<b>\$ (42,794)</b>	<b>\$ (5,479)</b>	<b>\$ 5,266</b>	<b>\$ (3,629)</b>	<b>\$ (8,895)</b>

## 2025-26 AGRICULTURAL FOUNDATION BUDGET

ENTERPRISE: SWINE

PREPARED BY: Scott A. Williamson, Enterprise Manager

APPROVED BY: Vince Roos, Farm Operations Manager

### 2024-25 ACCOMPLISHMENTS:

1. Prepared students for a wide variety of opportunities in the pork industry (management and technical service, veterinary).
2. Produced pigs throughout the calendar year. Improved marketability of pigs by artificial inseminating females to some of the best boars in the nation. Increased sales through social media network, direct market animal sales, and increased piglet survival post-weaning.
3. Solicited substantial semen price discounts from various vendors, saving an estimated \$35,860.
4. Maintained State of California certification related to proposition 12.
5. The Fresno State Swine Unit successfully conducted an experiment to improve conception rate and ultimately farrowing numbers (fecundity):
  - Warmen semen improved conception rate by 23.2%
  - Warmen semen produced 10.36 live piglets per litter (32 litters) while
  - Conventional insemination produced an average of 9.32 live piglets per litter (32 litr)
6. Provided animals for livestock judging teams locally and regionally. Also supplied all pigs used for the FFA Field Day.
7. Introduction to Pork Production (ASCI 31) enrollment remained strong: 47 undergraduates. In addition, hogs and/or the Fresno State Swine Unit was used for laboratory work in the following classes:

<u>Class</u>	<u>Course Abbreviation</u>
Livestock Evaluation	A Sci 11
Feed & Feeding	A Sci 35
Swine Production	A Sci 31
Intro to Livestock & Dairy Evaluation	A Sci 81
Environmental Management of Farm Anim.	A Sci 101
Anatomy & Physiology	A Sci 145
A.I. & Embryo Transfer	A Sci 156
Infectious Diseases	A Sci 165
Meat Science	A Sci 171
Livestock Mktg & Show Management	A Sci 182
Adv. Livestock & Dairy Evaluation	A Sci 181

### 2025-26 GOALS

1. Facility improvement that includes painting (buildings/fences), landscaping, lighting, and other needs across the unit, including biosecurity.
2. Increase promotional efforts that includes social media marketing.
3. Maintain breeding herd inventory at 75 sows.
4. Market more project pigs than previous year.



**SWINE BUDGET**  
**2025-26**

	<b>2022-23 Actual</b>	<b>2023-24 Actual</b>	<b>2024-25 Budget</b>	<b>2025-26 Budget</b>	<b>Budget Variance</b>
<b>INCOME:</b>					
Sale of Livestock	\$ 48,478	\$ 60,114	\$ 134,626	\$ 170,083	\$ 35,457
Sale of Semen	-	-	-	-	-
Other	-	-	400	-	(400)
Donations	70,293	72,796	-	-	-
Agricultural Operations Support	14,683	14,138	-	-	-
Federal Subsidy	-	-	-	-	-
<b>TOTAL INCOME</b>	<b>133,454</b>	<b>147,048</b>	<b>135,026</b>	<b>170,083</b>	<b>35,057</b>
<b>EXPENSES:</b>					
Payroll:					
Benefitted	45,870	48,373	-	-	-
Student	15,811	17,701	28,000	31,800	3,800
Employee Benefits	24,423	24,423	-	2,544	2,544
Total Payroll	86,104	90,497	28,000	34,344	6,344
Administrative Fees	2,359	3,166	7,696	10,035	2,339
Bad Debt Expense	-	-	-	-	-
Equipment:					
Depreciation	-	-	-	-	-
Rental/Repair	1,405	1,497	1,500	7,200	5,700
Feed	79,174	84,248	100,000	148,025	48,025
Livestock Expense:					
Purchase of Livestock	-	-	7,500	-	(7,500)
(Increase)/Decrease in Herd Valuation	3,530	(2,340)	-	-	-
Donation of Livestock	-	-	-	-	-
Semen	4,669	5,162	6,000	5,400	(600)
Miscellaneous:					
Advertising/Promotion	-	-	-	-	-
Dues/Memberships	-	50	350	700	350
Entry Fees	-	-	-	-	-
Other	-	(6)	400	-	(400)
Registrations	235	-	-	-	-
Veterinary Services	-	-	400	500	100
Supplies:					
Artificial Insemination	45	149	-	-	-
Bedding	930	-	1,000	2,000	1,000
Shavings	-	1,444	-	-	-
Other	-	-	2,000	5,250	3,250
Pharmaceuticals	2,592	2,675	5,500	7,500	2,000
Travel	-	-	-	-	-
<b>TOTAL EXPENSES</b>	<b>181,043</b>	<b>186,542</b>	<b>160,346</b>	<b>220,954</b>	<b>60,608</b>
<b>NET SURPLUS/(DEFICIT):</b>	<b>\$ (47,589)</b>	<b>\$ (39,494)</b>	<b>\$ (25,320)</b>	<b>\$ (50,871)</b>	<b>\$ (25,551)</b>

## **2025-26 AGRICULTURAL FOUNDATION BUDGET**

ENTERPRISE: **VEGETABLE CROPS**

PREPARED BY: Gary Chavira, Enterprise Manager

REVIEWED BY: Vince Roos, Farm Operations Manager

### **2024-25 ACCOMPLISHMENTS:**

1. Supplied three (3) months of continuous quality sweet corn and miscellaneous vegetables in support of the Gibson Farm Market.
2. Focused on production of strawberries, asparagus, and heirloom pumpkins to lengthen the sales season. These commodities are gaining popularity with our Gibson Farm Market customers.
3. Introduced quality vegetable transplants and fresh cut flowers for sale in the Gibson Farm Market.
4. Conventional plantings include sweet corn, tomatoes, squash, peppers, cucumbers, watermelon, eggplant, green beans, pumpkins, asparagus, and strawberries.

### **2025-26 GOALS:**

1. Be the best at what we do in everything that we do.

**VEGETABLE CROPS BUDGET**  
**2025-26**

	<b>2022-23 Actual</b>	<b>2023-24 Actual</b>	<b>2024-25 Budget</b>	<b>2025-26 Budget</b>	<b>Budget Variance</b>
<b>INCOME:</b>					
Sale of Produce	\$ 449,792	\$ 587,624	\$482,600	\$561,580	\$ 78,980
Miscellaneous Income	576	-	-	-	-
Donation Income	60,333	42,788	-	-	-
Agricultural Operations Support	59,496	61,493	-	-	-
Federal Subsidy	-	-	-	-	-
<b>TOTAL INCOME</b>	<b>570,197</b>	<b>691,905</b>	<b>482,600</b>	<b>561,580</b>	<b>78,980</b>
<b>EXPENSES:</b>					
Payroll:					
Benefitted	30,643	28,389	-	-	-
Non-Benefitted	-	7,072	2,331	-	(2,331)
Student	18,137	13,512	10,000	12,000	2,000
Employee Benefits	14,399	15,704	-	-	-
Total Payroll	63,179	64,677	12,331	12,000	(331)
Administrative Fees	21,340	30,945	27,508	33,133	5,625
Contract Labor	272,229	361,516	260,000	334,500	74,500
Equipment:					
Depreciation	1,103	1,654	1,654	1,654	-
Rental/Repair	51,620	69,989	45,000	44,000	(1,000)
Product for Resale					-
Supplies:					
Fertilizers/Soil Amendments	33,028	57,558	34,000	36,000	2,000
Fungicides	510	291	1,200	3,750	2,550
Herbicides	20,608	21,460	18,000	19,000	1,000
Insecticides	6,788	18,066	13,000	13,000	-
Irrigation Supplies/Repair	16,853	20,623	8,000	8,000	-
Other (Transplants, etc.)	27,351	41,608	20,000	12,500	(7,500)
Seed	24,933	50,284	26,000	24,000	(2,000)
Travel	-	-	-	-	-
Utilities	29,575	21,963	30,000	30,000	-
<b>TOTAL EXPENSES</b>	<b>576,138</b>	<b>761,476</b>	<b>504,693</b>	<b>571,537</b>	<b>66,844</b>
<b>NET SURPLUS/(DEFICIT):</b>	<b>\$ (5,941)</b>	<b>\$ (69,571)</b>	<b>\$ (22,093)</b>	<b>\$ (9,957)</b>	<b>\$ 12,136</b>

### Veg Crops Projected Income 2025-26

	Acres	Yield in Bins	Price per Bin	Value
Sweet Corn	70.0	22.0	\$300.00	\$ 462,000
All Vegetables	13.0	18.0	370.0	\$ 86,580
		Basket	\$/Basket	
Strawberries		4000	\$3.25	13,000
<b>Total Projected Veg Crop Income:</b>				<u><u>\$ 561,580</u></u>

## **2025-26 AGRICULTURAL FOUNDATION BUDGET**

ENTERPRISE: **VINEYARD- TABLE GRAPES**

PREPARED BY: Jesus Zurita, Vineyard Technician

REVIEWED BY: Vince Roos, Farm Operations Manager

### **2024-25 ACCOMPLISHMENTS:**

1. Increased the volume of raisons sold with the addition of Ivory variety sold at the Gibson Farm Market.
2. Received and planted the last of the vines that Duarte had for the New Teaching Block.

### **2025-26 GOALS:**

1. Update table grape irrigation system.
2. Continue to operate the vineyard as efficiently as possible and produce high-quality table grapes.
3. Continue to sell high-quality table grapes through the Fann Market as well as other off-campus outlets.
4. Continue to involve students in all aspects of table grape production and applied research/projects.

**VINEYARD - TABLE GRAPES BUDGET**  
**2025-26**

	<b>2022-23 Actual</b>	<b>2023-24 Actual</b>	<b>2024-25 Budget</b>	<b>2025-26 Budget</b>	<b>Budget Variance</b>
<b>INCOME:</b>					
Sale of Products	\$ 501,510	\$ 496,651	\$596,470	\$415,430	\$ (181,040)
Raisin Income	-	-	-	49,400	49,400
Donation Income	-	13,337	-	-	-
Miscellaneous Income	11,413	67,508	786	786	-
Agricultural Operations Support	23,481	23,518	-	-	-
Federal Crop Subsidy	-	1,046	-	-	-
<b>TOTAL INCOME</b>	<b>536,404</b>	<b>602,060</b>	<b>597,256</b>	<b>465,616</b>	<b>(131,640)</b>
<b>EXPENSES:</b>					
Payroll:					
Benefitted	21,019	11,344	20,280	20,280	-
Non-Benefitted	-	-	-	-	-
Student	17,619	19,573	18,865	18,000	(865)
Employee Benefits	7,843	2,661	6,758	8,218	1,460
Total Payroll	46,481	33,578	45,903	46,498	595
Administrative Fees	25,042	29,764	34,043	27,471	(6,572)
Contract Labor	382,208	316,606	404,500	344,000	(60,500)
Equipment:					
Depreciation	3,238	3,238	3,238	3,238	(0)
Depreciation Development	8,290	8,290	8,290	9,831	1,541
Rental/Repair	13,008	15,774	13,000	13,700	700
Harvesting/Marketing	29,651	17,998	31,100	31,000	(100)
Insurance	8,329	8,553	9,000	9,000	-
Laundry	-	-	-	-	-
Miscellaneous	1,179	1,044	-	-	-
Net Change-Investment in Growing Crops	(6,142)	(596)	-	-	-
Supplies:					
Fertilizers	11,269	1,997	10,000	10,000	-
Fungicides	12,109	22,134	13,000	15,500	2,500
Foliar/Growth Regulator	6,235	6,081	8,400	8,200	(200)
Herbicides	5,514	3,400	-	-	-
Insecticides	6,639	7,700	4,400	6,200	1,800
Irrigation	-	-	-	-	-
Other	3,499	2,668	-	-	-
Packaging Materials	589	-	8,000	8,600	600
Soil Amendments	-	2,520	2,000	2,000	-
Travel	-	-	-	-	-
Trellis Repair	327	316	300	800	500
Utilities	21,704	19,232	17,000	17,250	250
<b>TOTAL EXPENSES</b>	<b>579,169</b>	<b>500,297</b>	<b>612,174</b>	<b>553,288</b>	<b>(58,886)</b>
<b>NET SURPLUS/(DEFICIT): \$ (42,765) \$ 101,763 \$ (14,918) \$ (87,672) \$ (72,754)</b>					

**Table Grapes projected income for FY 2025-26**

	Acres	Yield		Gross Price per Box	Net price per box after sales, marketing & packaging costs	Market Line	Value
Autumn King	2.5	2800	boxes	\$20.00	\$6.00	(CP)	\$ 39,200
		400	boxes	\$40.00		(DS)	\$ 16,000
Autumn Royal	4.6	2000	boxes	\$20.00	\$6.00	(CP)	\$ 28,000
		220	boxes	\$39.00		(DS)	\$ 8,580
Crimson	5.0	2500	boxes	\$20.00	\$6.00	(CP)	\$ 35,000
		600	boxes	\$39.00		(DS)	\$ 23,400
Flame Seedless	2.7	2000	boxes	\$22.00	\$6.00	(CP)	\$ 32,000
		350	boxes	\$41.00		(DS)	\$ 14,350
Fallow	4.4	0	boxes	\$0.00	\$6.00	(CP)	\$ -
		0	boxes	\$0.00		(DS)	\$ -
Ivory	1.0	700	boxes	\$20.00	\$6.00	(CP)	\$ 9,800
		200	boxes	\$39.00		(DS)	\$ 7,800
Scarlet Royal	4.4	3200	boxes	\$23.00	\$6.00	(DS)	\$ 54,400
		0	boxes	\$0.00		(DS)	\$ -
Summer Royal	3.7	3000	boxes	\$21.00	\$6.00	(CP)	\$ 45,000
		200	boxes	\$39.00		(DS)	\$ 7,800
Sweet Scarlet	7.5	3300	boxes	\$21.00	\$6.00	(CP)	\$ 49,500
		900	boxes	\$39.00		(DS)	\$ 35,100
Thompson Seedless	1.0	400	boxes	\$20.00	\$6.00	(CP)	\$ 5,600
		100	boxes	\$39.00		(DS)	\$ 3,900
	36.8					<b>Total Table Grape Projected Income:</b>	<b>\$ 415,430</b>

**Raisin Grapes projected income for FY 2023-24**

Variety	Acres	Yield/Ton		Price / ton	Value
Raisin income					\$ -
Thompson Seedless	1	1.0	0	\$ 1,600.00	-
Selma Pete	6.7	26.8		\$ 1,900.00	50,920
		27.8			
				<b>Total Raisin Projection:</b>	<b>\$ 50,920</b>
				<b>Total Income Projection:</b>	<b>\$ 466,350</b>

## **2025-26 AGRICULTURAL FOUNDATION BUDGET**

ENTERPRISE: **VINEYARD - WINE GRAPES**

PREPARED BY: Jesus Zurita, Vineyard Technician

REVIEWED BY: Vince Roos, Farm Operations Manager

### **2024-25 ACCOMPLISHMENTS:**

1. Supported three (3) research projects.
2. Brought one (1) acre of Grenache and Sangiovese into production.
3. Provided two (2) students with hands-on, excellent experience with production viticulture.

### **2025-26 GOALS:**

1. Produce high quality fruit to secure additional contracts.
2. Begin to use canal water when available for irrigation.



**VINEYARD - WINE GRAPES BUDGET**  
**2025-26**

	<b>2022-23</b>	<b>2023-24</b>	<b>2024-25</b>	<b>2025-26</b>	<b>Budget</b>
	<b>Actual</b>	<b>Actual</b>	<b>Budget</b>	<b>Budget</b>	<b>Variance</b>
<b>INCOME:</b>					
Sale of Products	\$ 179,065	\$ 198,814	\$ 197,426	\$157,823	\$ (39,603)
Miscellaneous	789	7,926	1,000	1,000	-
Donated Income	15,054	13,337	-	-	-
Agricultural Operations Support	13,605	14,876	-	-	-
Federal Subsidy	-	177	-	-	-
SBA PPP Federal Subsidy	-	-	-	-	-
<b>TOTAL INCOME</b>	<b>208,513</b>	<b>235,130</b>	<b>198,426</b>	<b>158,823</b>	<b>(39,603)</b>
<b>EXPENSES:</b>					
Payroll:					
Benefitted	41,986	57,407	20,280	20,280	-
Non-Benefitted	-	-	-	-	-
Student	8,224	11,157	11,213	11,150	(63)
Employee Benefits	15,617	19,641	6,758	8,218	1,460
Total Payroll	65,827	88,205	38,251	39,648	1,397
Administrative Fees	8,785	10,897	11,310	9,371	(1,939)
Contract Labor	72,681	53,336	63,600	59,000	(4,600)
Equipment:					
Depreciation	5,118	5,118	5,118	5,118	-
Depreciation Development	20,150	20,150	20,150	20,150	-
Rental/Repair	9,912	14,386	11,150	11,000	(150)
Harvesting/Hauling	9,550	9,835	9,000	10,000	1,000
Insurance	2,856	2,790	3,000	3,000	-
Laundry	-	-	-	-	-
Miscellaneous	2	235	300	300	-
Net Change-Investment in Growing Crops	(16,222)	2,250	-	-	-
Chemical Supplies	-	-	-	-	-
Fertilizers	11,085	2,874	4,700	5,000	300
Fungicides	17,303	25,107	15,300	19,500	4,200
Herbicides	7,996	5,318	7,200	6,500	(700)
Insecticides	11,567	7,421	-	-	-
Irrigation	-	-	-	-	-
Soil Amendments	578	479	-	-	-
Trellis	-	-	-	-	-
Other	-	-	-	-	-
Travel	-	-	-	-	-
Utilities	6,101	5,723	6,500	5,600	(900)
<b>TOTAL EXPENSES</b>	<b>233,289</b>	<b>254,124</b>	<b>195,579</b>	<b>194,187</b>	<b>(1,392)</b>
<b>NET SURPLUS/(DEFICIT):</b>					
	<b>\$ (24,776)</b>	<b>\$ (18,994)</b>	<b>\$ 2,847</b>	<b>\$ (35,364)</b>	<b>\$ (38,211)</b>

### Wine Grapes Projected Income 2024-25

Variety	Acres	Yield in Tons	Price per Ton	Value
Albarino	3.5	8.0	\$ 325	\$ 9,100
Barbera	13.0	71.50	\$ 300	\$ 21,450
Cabernet Sauvignon	9.7	0.00		\$ -
French Colombard	18.9	283.50	\$ 350	\$ 99,225
Muscat Canelli	2.0	8.00	\$ 350	\$ 2,800
Petite Syrah	0.7	6.30	\$ 320	\$ 2,016
Primitivo	0.9	6.75	\$ 320	\$ 2,160
Ruby Cabernet	3.9	27.30	\$ 320	\$ 8,736
Syrah	2.5	8.75	\$ 320	\$ 2,800
Teaching Variety Block	2.0	1.00	\$ 320	\$ 320
Touriga Nacional	3.6	28.80	\$ 320	\$ 9,216
	<u>60.7</u>			<u>\$ 157,823</u>

## 2025-26 AGRICULTURAL FOUNDATION BUDGET

ENTERPRISE: **WINERY**

PREPARED BY: Tom Montgomery, Winemaker

REVIEWED BY: Vince Roos, Farm Operations Manager

### 2024-25 ACCOMPLISHMENTS:

1. The number of winery events continued to grow, providing additional income and a means of promotion and wine club expansion.
2. Efforts to expand the wholesale market have resulted in several new accounts.
3. Started a joint venture with an industry partner to produce rose wine from their grenache vineyard.
4. Experienced a record high for donation of grapes and equipment, which helped to offset and reduce costs while also improved the student learning experience.
5. Student involvement continues to foster learning, industry connections, and job opportunity. The Winery, as an educational application, contributes to the well-being, success, and career growth of Fresno State students.
6. Bottled a record 21 wines, which all are of very high quality and will provide tools for maximizing wine club shipments, sales at the farm market and servicing general market accounts.

### 2025-26 GOALS

1. Continuance implementation of price increases to maximize margins and offset increasing operational expenses.
2. Continue production proportional to sales tracking, maintain a portfolio of high-quality SKUs to help the sales effort.
3. Effectively use distributor to maximize sales in the general market and provide students with an elevated range of experience.
4. Continue the work to celebrate the quality and reputation of Fresno State wines and reinforce the mission for the benefit of our students and the university.

**WINERY BUDGET**  
**2025-26**

	<b>2022-23 Actual</b>	<b>2023-24 Actual</b>	<b>2024-25 Budget</b>	<b>2025-26 Budget</b>	<b>Budget Variance</b>
<b>INCOME:</b>					
Sale of Products:					
Resale	\$ 200,865	\$ 186,260	\$ 214,404	\$ 195,000	\$ (19,404)
Taxable	141,905	128,474	151,200	148,000	(3,200)
Other Income (Misc, Events)	9,219	18,747	21,000	6,900	(14,100)
Public Relations	4,614	4,405	7,200	1,800	(5,400)
Shipping Charges	9,368	8,258	9,300	8,000	(1,300)
Donations	60,557	26,124	28,000	64,000	36,000
Agricultural Operations Support	69,939	79,861	-	-	-
<b>TOTAL INCOME</b>	<b>496,467</b>	<b>452,129</b>	<b>431,104</b>	<b>423,700</b>	<b>(7,404)</b>
<b>EXPENSES:</b>					
Payroll:					
Benefitted	116,732	82,400	82,400	82,400	-
Non-Benefitted	6,367	-	-	-	-
Student	74,185	96,470	85,000	83,600	(1,400)
Employee Benefits	18,357	16,829	17,621	20,311	2,690
Total Payroll	215,641	195,699	185,021	186,311	1,290
Administrative Fees	17,565	17,996	24,573	24,998	425
Advertising/Public Relations	12,762	17,600	1,200	1,200	-
Bad Debt Expense	-	-	-	-	-
Bottling Services	7,511	6,591	9,300	9,300	-
Consulting/Professional Services	-	-	800	-	(800)
Credit Card Fees	4,351	4,409	2,485	2,484	(1)
Equipment:					
Depreciation	-	-	-	13,969	13,969
Rental/Repair	11,669	15,677	12,807	15,000	2,193
(Increase)/Decrease in Wine Inventory	12,276	20,252	-	-	-
Insurance	615	615	200	200	-
Licenses, Taxes & Fees	4,646	5,312	5,770	3,345	(2,425)
Miscellaneous	1,138	1,621	2,424	-	(2,424)
Office Supplies/Printing	1,670	1,783	1,430	1,431	1
Postage/Freight	11,483	5,565	13,335	12,490	(845)
Purchase for Resale - Olive Oil	-	-	-	-	-
Purchase for Resale - Wine	-	12,787	18,000	10,500	(7,500)
Shrinkage	846	632	-	-	-
Supplies:					
Barrels	720	2,712	4,000	4,000	-
Bottles	37,760	23,594	22,700	22,700	-
Capsules	4,241	3,565	4,100	4,100	-
Chemicals/Cleaning Agents	22,190	9,814	14,000	11,000	(3,000)
Concentrate	26,471	6,004	2,500	4,000	1,500
Corks	15,120	12,406	12,400	12,400	-
Filtering Materials	3,610	1,805	2,800	2,800	-
Grapes	42,790	41,387	43,600	54,000	10,400
Labels	14,038	13,845	15,160	15,160	-
Laboratory Supplies	2,999	2,172	1,936	3,600	1,664
Packaging/Materials	8,393	4,891	-	7,290	7,290
Testing	38	2,355	1,596	600	(996)
Yeast/Enzymes	813	95	800	800	-
Travel/Training	-	-	900	900	-
UBIT Income Taxes	-	-	-	-	-
Uniforms	-	-	500	500	-
<b>TOTAL EXPENSES</b>	<b>481,356</b>	<b>431,184</b>	<b>404,337</b>	<b>425,078</b>	<b>20,742</b>
<b>NET SURPLUS/(DEFICIT): \$ 15,111 \$ 20,945 \$ 26,767 \$ (1,378) \$ (28,146)</b>					

**CAPITAL BUDGET**  
**2025-26**

	<b>2024-25 Depreciation</b>	<b>2024-25 Depreciation Based on Capitalized Development Costs</b>	<b>2025-26 Depreciation</b>	<b>2025-26 Depreciation Based on Capitalized Development Costs</b>
<b>ENTERPRISE</b>				
Beef - Feedlot and Purebred	\$ -	\$ -	\$ -	\$ -
Beef - SJER	-	-	-	-
Creamery		-		-
Dairy	8,295	-	9,394	-
Farm Market	9,633	-	2,408	-
Farm Operations	-	-	-	-
Field Crops	-	-	-	-
Horse - Quarter Horse/Equine	453,526	-	399,284	-
Meats Laboratory	10,827	-	10,827	-
Orchard	5,212	69,870	4,466	69,870
Ornamental Horticulture-Nursery	-	-	-	-
Poultry	-	-	-	-
Sheep	-	-	-	-
Swine	-	-	-	-
Vegetable Crops	1,654	-	1,654	-
Vineyard - Table Grapes	3,238	9,831	3,238	9,831
Vineyard - Wine Grapes	5,118	20,150	5,118	20,150
Winery	8,149	-	13,969	-
	<u>\$ 505,652</u>	<u>\$ 99,851</u>	<u>\$ 450,357</u>	<u>\$ 99,851</u>